

## Background

DJS Financial Services provides superior contract, acquisition, IT, administrative and facilities management support through the highest quality services, talented staff, and impactful client relationships.

DJS began with two Air Force Contract Specialist veterans and a single vision: to create a better government contracting space with high standards of service delivery and clear communication. Founders Douglas Janney and Joseph Sawyer began DJS in 2013, putting to work decades of experience gained abroad and at home. They've since established themselves as the go-to authorities in acquisition and contract management.

## Core Capabilities

### PROGRAM MANAGEMENT

- Earned Value Management
- Business/Agency Capability Assessment
- Business Process Innovation & Redesign

### ADMINISTRATIVE SUPPORT

- Grants & Procurement
- Financial & Travel
- Technical Writing
- Equal Employment Opportunity/Title VI

### ASSISTANCE & ADVISORY SUPPORT

- Compliance Support
- Project Management Office (PMO)
- Professional Development & Training
- Financial Analysis

### FACILITIES MANAGEMENT

- Facilities, Safety, and Building Maintenance
- Space Planning and Design Services
- Operations

### ACQUISITION SUPPORT

- Cost Analysis
- Contract Closeout
- Solicitation Development & Source Selection
- Requirement Development Assistance

### IT & TECHNOLOGY SUPPORT

- Technology Capability Assessment & KPIs
- Application Development and Implementation
- Systems Management
- Operations & Maintenance (O&M)

## NAICS Codes

541611	Administrative Management & General Management Consulting Services
541519	Other Computer Related Services
541612	Human Resources Consulting Services
541990	All Other Professional, Scientific, and Technical Services

561210 Facilities Support Services

541410 Interior Design Services

541618 Other Management Consulting Services

561499 All Other Business Support Services

561110 Office Administrative Services

541219 Other Accounting Services

## COMPANY INFORMATION

### DJS Financial Services

(703) 447 - 1439  
[www.djs-cg.com](http://www.djs-cg.com)

### Office:

950 N. Washington St  
Alexandria, VA 22314

**CEO** Doug Janney

**COO** Joseph Sawyer

**CGO** Dustin McKrow

### Email:

BD@djs-cg.com

**CAGE** 6WDZ2

**UEI#** M9ZKYLPKGC49

### Business Classifications

- SBA Certified 8(a) Program Participant
- Service-Disabled Veteran Owned Small Business



*Where Opportunities, Excellence, and Solutions Meet*

DJS Financial Services provides the best program support to every client, every time. Our staff are highly trained, our leadership is hands-on, and our values are reflected in all we do. Our superior services are guaranteed to resolve your challenges and improve your operational efficiency.

**DJS Advantage**

- **Dedicated Acquisition Liaison Team:** A multi-functional team of experts designed to seamlessly manage your project lifecycle and effectively deliver on all client needs.
- **Award-Winning Performance:** Recognized by DHS OSDBU with the Small Business Award FY 2020 for exemplary performance and innovation.
- **Team of Contract Veteran's:** Over 50+ combined years in government contracting, program management, and contract management. Former Air Force Contracting Officer experience with 20+ years combined experience.

**Contract Vehicles**



Multiple Award Schedule (MAS) Contract Holder

**MULTIPLE AWARD SCHEDULES**

00Corp - 47QRAA19D00BA



**DON - FINANCIAL OPERATIONS & TRANSFORMATIVE SERVICES**



**IT ENTERPRISE HELPDESK**

**Key Clients**



**DEPARTMENT OF HOMELAND SECURITY**



**DEPARTMENT OF TRANSPORTATION**



**DEPARTMENT OF DEFENSE**



**DEPARTMENT OF JUSTICE (FBI)**



**DRUG ENFORCEMENT ADMINISTRATION**



**DEPARTMENT OF INTERIOR**



**UNITED STATES COAST GUARD**



**DEPARTMENT OF AGRICULTURE**



**DEFENSE SECURITY COOPERATION AGENCY**